# **Increase the Number of Referrals You Receive**

# Are you getting enough referrals from your infomercials, elevator talks, and 10-minute presentations?

Most people prepare improperly for presentations and deliver unclear messages. Their confidence and credibility go down, making it hard for others to refer business.

#### Learn To:

- Increase the impact of your speaking
- Outline your talk to deliver a clear message
- Improve your confidence and credibility

iSpeakEASY workshops focus on participation and hands-on experiences. Practical exercises are combined with group interaction to ensure you gain new skills that you apply right away.

"You have been, in effect, a year's worth of Toastmasters encapsulated into a couple of sessions.

Clyde L. Schultz, DDS



Ethan Rotman has been helping others improve their speaking skills for more than 25 years. Ethan is a former BNI member.



### Workshop Schedule

Get More Referrals From Your Infomercial Thurs. April 15 or Wed. May 5th 4:00 - 7:00 PM

#### Get More Referrals From Your 10-minute Thurs. April 29 or Wed. May 19

4:00 - 7:00 PM

Workshops at the beautiful showroom of: Design/Build Specialists, Inc 1559 Novato Boulevard Novato, CA 94947

\$97 pre-registration or \$125 at the door Group rates available

## iSpeakEASY

Profit From Your Words (415) 342-7106 \* ethan@iSpeakEASY.net www.ispeakeasy.net

#### Sign up today. Ask how you can attend for free or at a discount.

Name	Company
Address	
email	Phone
	up for: April 15th May 5th April 29 May 19th
Discounts for groups of 3 or more.	

Please return to: iSpeakEASY 926 A Diablo Ave #511 Novato, CA 94947

### What others say about iSpeakEASY workshops

"Since returning from your session, I sense more confidence in my staff and more polish to their phone and personal deliveries. The infomercial workshop is well worth the money." J.C. Lewis Insurance Services, BNI Non-Stop Connections

"Everyone in BNI should attend. It gave me a different perspective on what I was saying." *Suzanne Morrison, Joyful Surroundings, Rivertown BNI Business Builders* 

"I've been using the booklet and speaking tips for my quarterly financial presentations. They have been very helpful reminders and have improved my presentations." *Laurie Talcott, Chief Financial Officer, Point Reyes Bird Observatory* 

"I learned from the interactive format and everyone in the group was supportive. The feedback was invaluable and has helped me. I highly recommend this workshop." *Imee Burkett, Isagenix International ID/Coach, Early Birds of Novato BNI* 

"After the workshop, I could see people's eyes light up and start to really pay attention to what I was saying. I am now receiving referrals on a regular basis. Ethan has a formula that works for anyone who stands in front of people to speak. I highly recommend him." *Susan Berland, Creative Memories, BNI by the Bay* 

"I've attended many workshops on public speaking in my career - this was the most useful." *David Belitsky, Suisun Resource Conservation District* 

"The workshop is presented in a professional way with useful handouts. Ethan has a way of making things fun, easy and full of heart. The group participation was effective, practical and held my attention. I gained tools to create engaging infomercials and came away with tips that I'm able to use in public speaking as well." *Donna Colfer, Past President, Sonoma BNI* 

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